The Washington Times

THE MUNSEY BUILDING. Penn. ave., between 13th and 14th sts. Telephone Main 5260.

FRANK A. MUNSEY,

EDGAR D. SHAW. PAUL C. PATTERSON. General Manager.

THURSDAY, AUGUST 25, 1910.

JULY CIRCULATION.

		Dally.		
m# 777	he Washin	of complete s	printed dan	th am
ing t	the month	of July was	s as lone	3+
July	1	44,555; July	16	45,3
July		As Trolling	17	Sunda
July	2	Cumdaylduly	18	40,U
July	6	98 579 July	19 20 21	44,6
July	δ	46 310 July	20	45,2
Buly		42 406 July		43,0
July	6		29	43,4
July	7	46,438 July	23	
July	9		24	43.4
		Sunday July	25	42,7
	11		27	42,2
	12	44 810 July	28	43.7
	13	44 370 July	29	42.5
July	14	44 940 July	30	44.5
July	15	43,883 July	31	Sunda

The net total circulation of The Times (Gaily) during the month of July was 1,644,630, all copies left over and returned being climinated. This number, when divided by 26, the number of days of publication, shows the net daily average for July to have been 40,178.

Sunday.

The number of complete and perfect capies of The Washington Times printed Sundays curing the month of July was as follows:				
July 3 38,507July 24 July 10 57,935July 31 July 17 39,945	58,871 42,170			
Total for the month	197,429			

ngures for the previous day are plainly printed at the head of the first page at the can foretell. left of the date line.

Persons leaving the city for a long or short period during the summer can have The Times mailed to them at the rate of thirty cents a month, or seven cents a week. Addresses may be thanged as often as desired. All mail subscriptions must be paid in advance.

MUNICIPAL ACCOUNTING RE-FORM IS NEEDED.

There is certainly need of such a reform as that proposed by Herman A. Metz, former comptroller of New York city, who has donated \$30,000 for the collection and dissemination of information on municipal accounting. When one starts out to get information concerning the fiscal affairs of American cities he encounters an aluse the same system of keeping their accounts, and it is therefore almost comparisons among them.

Alonzo Tweedale, auditor of the Disan object which is destined to give that uniformity in municipal accounting and reporting, and the adoption of the best methods of financial adand taxpayers of the United States ist through the remainder of their millions of dollars."

The problem of municipal government has been given a great deal of they have been during the first and serious attention during the past second sessions of this Congress. decade. We have discovered that we've made a botch of the administraefficiency in municipal work. The the politics of 1912. proposed research to be carried forward by the use of Mr. Metz's donation should do much to get us started on the right road.

CITY.

tions for Washington?

Commerce wise and practical? expense of getting and entertaining reason given by Low Gek Seng for

conventions reap a profit on their in- the lack of American commercial prog-

willingness to try out the experiment | Consular reports and other reliable

they need be uncertain no longer. Here on deaf ears. It is not remarkable, is a conclusive answer to the above therefore, that Mr. Low remarks:

The Esperanto convention just held was relatively a small convention. The total number of delegates was believed to the convention of the

an estimate is undoubtedly too con- States to wake up. servative, but for purposes of illustration, let us put it at that figure. That means that \$20,400 was brought into Washington and left here by those attending the Esperanto gathering.

But this isn't all of the benefit the city derived in direct, cash results. The secretary of the society has main-Managing Editor. tained an office here for ten months at an expense of about \$1,500. He has lived here with his family for SUBSCRIPTION RATES BY MAIL.

1 mo. 2 mos. 6 mos. 1 yr.

1 mo. 2 mos. 6 mos. 1 yr.

3 mos. 1 yr.

3 mos. 1 yr.

3 mos. 1 yr.

3 mos. 2 mos. 2 mos. 2 mos.

3 mos. 2 mos. 2 mos. 2 mos.

3 mos. 2 mos. 2 mos. 2 mos.

4 mos. 2 mos. 2 mos. 2 mos. 2 mos.

4 mos. 2 mos. 2 mos. 2 mos. 2 mos. 2 mos.

4 mos. 2 mos. 2 mos. 2 mos. 2 mos. 2 mos. 2 mos.

4 mos. 2 mos. ington on account of the Esperanto meeting. Had the convention not been held in this city, Washington would through which they achieve fame are have been poorer today by just the I same amount

Turning to the debit side of the Washington to get that \$24,450. The grasp it themselves. A thing accom-Chamber of Commerce spent \$70 to plished generally seems easy. Every

That's all. A return of \$24,450 on an investment of \$370 is pretty good, Judge Lindsey who actually did it. isn't it? Could any business man ask a better reason for his enthusiastic and material support of the conven-

VICE PRESIDENT SHERMAN JOINS THE "IN-BADS."

Vice President Sherman is just now the most distinguished member of the National In-Bad Club. Besides being indirectly accused of political trickery The net total circulation of The Times (Sundays) during the month of July was 171,710, all copies left over and returned by agents being eliminated. This number, when divided by 5, the number of Sundays during 3lly, shows the net Sunday average for July to have been 34,342. the United States. The situation is In each issue of The Times the circulation unique. What will come of it no one

Colonel Roosevelt openly and enthusiastically urged the people of Utica to return their progressive State Senator to Albany. Sherman and his out onto the right of way. friends are fighting this man with all the power they possess. The Colonel not only showed a desire to oppose Sherman at home, but he has declared himself in the New York fight on the side of Governor Hughes and the progressives, and again the "Old Guard." While Colonel Roosevelt is away his friends and the Hughes organization it up for the Republican ticket. will exert every effort to gain control of the State convention. On the other hand, the "Old Guard" leaders are mad ington boosters make use of the fact because they have been thrust into a that one of the town's greatest attractight box as a result of their rebuff tions is a winning baseball team.

to Roosevelt, and they will fight back with all their might. While the control of New York State is the prize, outside of New York chief interest in the struggle just now cen ters about Vice President Sherman. He has maintained silence on the Taft most hopeless task. Hardly any two letter to Griscom, and has started West to make speeches for the Republican impossible for an investigator to make Whether he will be able to clear him- to do? self of the implied charges of Mr. Taft trict of Columbia, and president of and escape the public condemnation to smoke. the National Association of Compton aroused is a question. His part in the York. trollers and Accounting Officers, in a communication to Mr. Metz, makes the very pertinent observation that Logically, Mr. Sherman would be a Logically, Mr. Sherman would be a two? candidate for renomination for Vice such large results, it being evident President. The New York situation, however, might very easily eliminate him from consideration for this office. If the present strained relations beministration, will save the citizens tween Mr. Taft and Mr. Sherman ex-

In the meantime, Colonel Roosevelt will be talking politics in the West. tion of municipal affairs. We are just By the time he returns to New York beginning to consider the desirability. State we will probably be in possess of making economic reforms that will sion of some definite, authentic evi eradicate municipal evils and promote dence as to what part he will play in

terms, political conditions at the Cap-

itol will be even more complex than

OLD CHINA GIVES A HINT TO. YOUNG AMERICA.

A visiting Chinaman, who is also SPENT \$370 TO GET \$24,450 FOR one of the largest merchants in the East, has been telling the New York reporters why it is that American Does it pay to try to get conven- manufacturers are not making larger gains in their dealings with the Chi-Is the "convention city" movement nese, as compared with those of other under the direction of the Chamber of nations. What he says is not new, but it should make an impression upon Do the men who contribute to the wide-awake business men. This is one ress in the far East:

Is the \$18,000 which has been pledged for convention work for this year worth what it will bring?

These are some of the questions that Washington business men have been asking themselves this summer. To their credit, it should be recorded that they've decided to take a chance on the convention city proposal, but at the same time it must be admitted they've been "going it blind" to some extent. They've demonstrated their willingness to try out the experiment to study local demands, and then they've been "going it blind" to some extent. They've demonstrated their willingness to try out the experiment to study local demands, and then they've been "going it blind" to some extent. They've demonstrated their than what you really want. On the other hand the Germans first send men through the various countries to study local demands, and then they've been "going it blind" to some extent. They've demonstrated their convention who try to do business to the methods of those few Americans who try to do business to the methods of those few Americans who try to do business to the methods of those few Americans who try to do business to the methods of those few Americans who try to do business to the far East:

There is a great contrast between the methods of those few Americans who try to do business in the far East:

There is a great contrast between the methods of those few Americans who try to do business in the far East and those of merchants of other nationalities, particularly the Germans. The American wants to sell you size or shapes. He tries to sell you what he thinks you ought to have, rather than what you really want. On the other hand the Germans first send men through the already has in stock, something he already has in stock, somethin

without feeling absolutely certain it sources of information have conveyed similar information for a number of If they will peruse the following years, but, apparently, it has fallen

Half of them were here ten days. The Young America and produce the evi-

other half were here but seven days. dence, it would seem to be time for Certainly the money spent by the vis- chambers of commerce and other busiitors averaged \$3 a day each. Such ness organizations of the United

JUDGE LINDSEY'S NEIGHBOR ON HIS WORK.

A man from Denver is quoted as noted throughout the country for his work in behalf of juvenile delinquents, is an overrated man. He says:

"Ben" Lindsey is a personal friend of mine, but I can hardly say that the people of Denver think him the great man that the Eastern people seem to believe him. Many Denverites believe that he Fas accomplished nothing more in that city than any other man of ordinary intelligence would have done had he been thrown into the same position Judge Lindsey was. His rise to fame was something in the way of luck.

Many things which men do and easy to do. Opportunities knock at the door of everyone. Suddenly some man accepts the chance and hundreds ledger, let us see how much it cost of others wonder that they didn't send its secretary to Chautauqua, N. judge in every city of the land who Y., to invite the society to meet here. had to do with sending children to Later it contributed \$300 toward the jail could have done what Judge Lindsey did in reforming the methods of treating juvenile delinquents. It was treating juvenile delinquents. It was

> There is nothing strange in the fact that Judge Lindsey's neighbors don't think as highly of his work as those who are not so closely associated with him. That is human nature. The late Postmaster General Hatton used to tell a story of his visit to his old home after he had attained prominence in political life. Driving over with a stage driver who did not recognize him, Mr. Hatton remarked that "a man named Hatton used to live about here." The driver recalled the fact. Well, what did the folks say when they heard he was made Postmaster General?" asked Mr. Hatton. "Oh, they just laughed," remarked the imperturbable driver.

> However, it is doubtful whether the Burlington railroad will go to the exent of reducing fares as a result of the ighter load its trains haul since Eliot five-foot book shelf was pitched

ollars' worth of new guns should do much to bolster up the faith of the man who is inclined to doubt that the theory of universal peace is spreading rapidly.

Considering the generous treatment they received at Columbus inexcusably ungrateful for the Ohio insurgents to fail to get out and whoop For fear habit might cause them t

overlook it, it is suggested that Wash If it's true that 20 per cent of our

phoid fever is contracted at summ esorts, the stay-at-home may not be in such a bad plight as he imagined. Considering the great peace-making

ecords of both parties it would have een surprising if Colonel Roosevelt and Mr. Taft had not gotten together. Some live newspaper hunting for real, exciting contest should start a guessing bee on "What's T. R. going

Iceland reports that Hecla has begun

It would be interesting to know what mith and Brown do between terms as governor of Georgia. If "Sunny Jim" can muster a smile

nder the circumstances, he's surely well named. Mr. Sibley's attack of ill health might ilmost be designated providential.

OUGHT TO MAKE GOOD.

"I don't understand why our new in ielder deesn't make good.

"He's homely enough."-Birminghan

Short Talks on

Classified Advertising

"Custom without reason is but an ancient error.

(Proverb.)

You, Mr. Business Man, who do not believe in classified advertising because your business has always been conducted without, or possibly, for similar reasons, do not believe in newspaper advertising of any kind, cannot be too fully impressed with the truth, absolute, in this proverb.

Progress in business, as in all things, is dependent upon new ideas, new departures, new enterprises. Consider what advertising has done for the commercial world. Consider what it has done and is doing now for local business houses of every nature. Read the fac-simile letters reproduced daily on one of the classified pages of The Times, in which the advertisers themselves TELL YOU of their success with Times Classified Advertising. Then call up The Times office or send postal to the Classified Advertising Manager, who will be glad to send representative to explain and SHOW YOU how you can INCREASE YOUR business at an expenditure of a few cents daily.

Talk To The Town Through The Times The Average Ad Costs Less Than 25c.

Miss Draper At Man-

chester-by-the-Sea.

field, the latter a sister of the Attorney General, George W. Wickersham, who

have been spending some time in Cali-

Charles E. Dunlap, of Washington, is risiting Mr. and Mrs. E. J. Berwind, at Newport.

Mrs. James F. Barbour and Miss Mar-querite Barbour are spending the late summer at Narragansett, and are prom-nently identified with the social life of the Washington colony.

small gathering of relatives and in-

imate friends.

The bride wore her traveling outit, a tailored suit of dark brown, with
brown hat and earried Bride roses.
Mrs. Cecil Fielding, sister of the
ridegroom, acted as matron of bonr. She wore a dainty gown of white
nd lavender and carried mauve
sters.

where they have been since early sun

mer.

Miss Reeside has been continuing her studies in music at Milan. Before returning to this country in the fall, Mr and Mrs. Reeside and their son and daughter will make a tour of Europe.

NEWPORT, Aug. 25 .- Reports from

he hospital here are that Mrs. Craig

Biddle, of Philadelphia, is as com-fortable as could be expected, after an operation for appendicitis. Her recovery, it is said, is only a matter of time.

of time.

On account of her illness, Mrs. Biddle could not take part in the society tableaux performance which was given at the Newport Casino Theater for the benefit of an Italian children's summer mission in New York.

What's on the Program in

MUCH IMPROVED

SOCIETY LEADER

Miss Barnes Wedded

To Ralph T. Crane.

nie Powelle at Newport.

leased the vina silverte, for their stay.

the season.

Steamer Runs Down and Sinks Launch.

NEW YORK, Aug. 25 .- Two persons tween this city and Coney Island sank her parents, in a day or two from Man- his course.

a naphtha launch in Newark bay. The dead are Mrs. Mary Kops, fifty, of Mariner's Harbor. S. I., whose body was recovered, and David Sunes, of the same blace, engineer of the launch. The five other occupants of the launch were suffering greatly when rescued, but will recover.

will recover.
The smash took place at the Lebigh Valley railway trestle across the bay.
The accident threw the 200 men, women and children on the excursion boat into panic. Passengers dived after the seven per sons in the water, but two sank before they could be reached.

Moros Chiefs Take Oath Before Secretary of War Dickinson.

MANILA, Aug. 24.-Forty thousand the oath of allegiance to the United States before Secretary of War Dickinson at Zamboanga, on Mindanao, ac-

day.

The Filipinos of the island, numbering 100,000 asked to be given the reins of government. The Moros threatened if such a step were taken to exterminate the Filipinos.

WIT OF WOMAN SAVES A CHILD

ALLENTOWN, Pa., Aug. 25,-Mrs. found her year-old baby apparently dead in its cradic, choked by mesquito net-ting, i nwhich it had become entangled With admirable presence of mind she employed artificial respiration and the child recovered consciousness just as a doctor arrived.

The physician said but for the moth-er's energy the little one would have died.

The marriage of Miss Clara A. Barnes, daughter of Mr. and Mrs. Joseph E. Barnes, and Ralph T. Crane, of Falls Church, Va., were married yesterday afternoon at 4 o'clock at the home of the bride's parents. The Rev. F. J. Lukens performed the cere-mony, which was attended only by a

Concerts Today

By the U. S. Marine Band, at the Marine Barracks, at 5 P. M.

WILLIAM H. SANTELMANN, Leader.

PROGRAM.

March, "American Spirit" ... Buglione Overture, Massaniello"......Auber Music de Ballet, "Faust"...Gounod Cornet Solo, "The Premier." Llewellyn

(Musician Arthur S. Witcomb.) Waltz, "Mia Cara"......Hammerstein Grand Scenes from "Rigoletto,"

Characteristic, "Way Down Upon the Swanee River".....Myddelton "The Star-Spangled Banner."

By the U. S. Engineer Band, at Washington Barracks, at 8 P. M.

JULIUS KAMPER, Chief Musician.

PROGRAM. March, "Nibelungen" Overture, "Soldiers and Sweethearts" Waltz, "Delores" Selection, "Rigoletto" Verdi Polish National Dance, "Kuya-

Excerpts from "The Fair Co-Ed," "The Star-Spangled Banner."

Washington Tonight.

Camp Meeting at Great Falls, Va.—
Cars leave Thirty-sixth and M streets
every twenty minutes.
Washington Hive, No. 9—Lawn fete,
Melrose avenue, Hyattsville.

Amusements. Columbia-"Raffles," 8:15 p. m. Academy—"Wildfire," 8:15 p. m. Chase's—Polite vaudeville, 8:15 p. m. Casino—Continuous motior pictures and vaudeville. Cosmos—Continuous motion pictures

and vaudeville. Evenue Grand-Vaudeville and motion

Gavety-"London Belles," 8:15 p. m. Lyceum-"Girls From Dixie," 8:15 Majestic-Motion pictures and vaude ville.
Masonic Auditorium—Motion pictures.
Georgetown Open Air Theater—Motion
pictures and vaudeville.
Gien Echo—Dancing and motion pic-

tures.
Luna Park-Music and vaudeville,
Chevy Chase Lake-Section of Marine
Eand, nd. ade-Music and motion pictures on roof garden. Howard-Vaudeville and motion pic-

Excursions Today.

Mt. Vernon and Marshall Hall-Boat leaves Seventh street wharf 10 a.m. and 2:30 p.m. Old Point Comfort and Norfelk steamer leaves Seventh street wharf 6:45 p. m. Protected Home Circle—Excursion to Chesapeake Beach. Trains leave Dis-trict line, 2:20, 5:40, 7:45, and 9:45 p. m.

(The Times will be pleased to announce meetings and entertainments in this column. Phone or write announcements.)

TWO DEAD, 5 SAVED, MISS WHITING AGAIN BALLINGER ANSWERS CALL BURIAL SIMPLE:

saying that Judge Lindsey of that city, Panic When Excursion Returns From Her Visit With Declares Accusers Have Fail- Former Senator's Funeral ed Utterly to Produce Proof.

> Miss Alice Whiting, daughter of Dr. SAN FRANCISCO, Aug. 25.+Stung by were drowned and five others were rescued with great difficulty early today turn to the Virginia Hot Springs, where tary of the Interior, Richard A. Bal-when the steamer Majestic, running be-she has been spending the summer with linger, has issued a statement defending to former United States Senator Williams.

visiting Miss Margaret Preston Draper. critics.

In it he attacks the policies of his pre-decessor, James R. Garfield, friend of Theodore Roosevelt, and the man who Miss Helen Parker is visiting Miss Anwas the initial cause of the Ballinger-Mrs. George E. Wilder has arrived at Narragansett Pier, for the remainder of Taft have been the same. Mr. Ballinger says: Sir Robert Hadfield and Lady Had-

Out of the multitude of accusations lodged against me by political coaspiralodged against me by political conspira-tors, in not one instance have by ac-cusers been able to produce any facts in lattracting far more attention than many fornia, have decided to prolong their support of their assertions. As the stay there for several months, and have leased the villa Mira Vista at Montetained mere shreds of suspicion." the last analysis they cannot be dignified as even legitimate criticism.

It may be said there is a difference in method of administration between my conduct of the Interior Department and

Respects Constitution.

Miss Mary Southerland, daughter of Rear Admiral and Mrs. Southerland, who is now the guest of Miss Elsie Aldrica, at Warwick R. I., will join the Secretary of the Navy and Mrs. Meyer and the Misses Meyer, in a day or two for a visit to Mr. and Mrs. Frederick Vanderbill, at their camp at Univer St. erbilt, at their camp at Upper St. Whatever difference may be found will probably be found in the fact that Regis Lake.

Mrs. Samuel Hill has arrived at Lenox and will spend the balance of the season at the Red Lion Inn.

Mrs. C. Bernard Edwards and young son of Mobile. Ala., are visiting relatives in Washington. Mrs. Edwards will remain here until the autumn, when she will be joined by Mr. Edwards, who will spend his vacation hunting in Maryland. in my administration of the public domain I have felt the necessity of having the authority of Congress with which the Constitution has lodged sole powers to prescribe the law regulating the pub-

In the other case any action when onsidered desirable was deemed auconsidered desirable was deemed authorized unless there was some statutory prohibition against its exercise. This doctrine is too absurd to warrant serious attention. It may appeal to the "hair trigger reformer," but not to any one grounded in the principles of our institutions. The offense of which I appear to be guilty is not being a lawless conservation its. What is there in conservation that can be made a political issue, or for that matter a national issue any more than it has always been an issue, just as patriotism, civic virtue, Mrs. B. Krulewitch and sons, of New York, are visiting her parents, Mr. and Mrs. B. Schlosberg.

Miss Marguerite Prescott, of Washington, who is spending the summer at Narragansett, was among the spectators at the tennis and polo matches yesterday.

issue, just as patriotism, civic virtue, and righteousness have always been

issues?

What is there about it that calls for excitement, bitterness of spirit, or contention? Nothing. I flatter myself that I have done as much to contribute to the rational conservation of the public domain as any one. This is not a defense, as I never conceived that any defense was called for by that any defense was called for by me against the blatant statements that I was not in harmony with the best uses of our resources.

Works With President.

And further, it should be known that have been at all times in complete parmony with the views of the President. This is manifest by referen ongress on the subject of conserva

asters, Edwin Barnes, brother of the bride, was best man for Mr of the public domain than for many rears past.

I have not made use of advertising methods, but am seeking to bring about material and useful accomplishments in the way of legal authorization to save the remainder of our public resources from misuse, monopolization, and waste bride. Was best man for Mr. Crane.

After an informal reception to the guests at the coremony, Mr. and Mrs. Crane left for a Southern bridal trip. They will reside at Falls Church, Va., after September 15.

Howard S. Reeside and Master Harmer Reeside sailed from New York yesterday for Europe, to join Mrs. Reeside and Miss Elizabeth Reeside, at Milan, where they have been since early sumplers they have been since early sumplers they have been since early sumplers.

IN BOAT COLLISION AT VIRGINIA SPRINGS CRITICS IN LETTER ONLY FEW PRESENT

Held Today At Oak Hill Cemetery.

With only a few relatives, his daughkinson Call of Florida were held at 11 This is his first answer in detail to o'clock this morning in the chapel at Oak Hill Cemetery.

There were no pallbearers, and the burial ceremonies were very simple. Senator Call was a member of the upper legislative body for Pinchot row. Mr. Ballinger also de-clares his stand and that of President ending his last term in 1897. He was ending his last term in 1897. He was elected to the Senate immediately after the civil war, but was not allowed to

Call Attacked Party.

Upon his failure to return to the Senate he became strongly indignant at his party, and made repeated attacks upon the new Florida regime.

At the time of William J. Bryan's succession to the seat left vacant by Senator Mallory's death, Senator Call attracted a great deal of notice by his determined opposition to Bryan being allowed to take his scat. He filed a

allowed to take his seat. He filed a memorial with the Senate Committee on Privileges and Elections protesting that Senator Bryan had no constitutional right to the seat.

The memorial was so complicated and involved, however, that the committee refused to take action upon it.

Senator Call's health had been falling rapidly for the last four years, and it was realized by the physicians that he would never recover from the attack of apoplexy sustained last Saturcay at his home. His daughter, Miss Lucy Call, who was out of town at the time of her father's seizure, was notified, and reached here the following day.

She, together with other relatives, were with him at the Emergency Hospital at the time of his death, yesterday morning.

Stricken At His Home

-Mr. Call was stricken with apoplexy just after he had gotten up from the ning table at his home, 1903 N street northwest, Saturday afternoon, after

He had started toward the reception all, when he recled and fell to the floor. A servant went to the former Senator's tid, and found him in an unconscious condition. He was taken to the hospital, where he died without regaining

consciousness.
Mr. Call was born at Russellville, Ky.
January J. 189. He had been engaged
in the practice of law most of his life.

INDIANS ENTERTAIN ARCHIE ROOSEVELT

DEADWOOD, S. D. Aug. 25 .- Archie As Secretary of the Interior working in entire accord with the President and Congress we have secured more construction legislation for the protection of the public domain than for many of the public domain than for many while Archie is in camp the Indians while Archie is in camp the Indians

In view of conditions, I am opposed to the withholding of any lands in the public domain, reserved or unreserved, that are capable of giving strength and permanent prosperity to the country in agricultural, commercial, or industrial pursuits.

When the clouds of contention have wolled away, the record will be my indication, if vindication is necessary.

The Business Doctor

By Roe Fulkerson



tuberculosis hosio something. Not

will find that you have never invested money to so good an advantage.

one of these three things and pay every

penny of the expense yourself, and you

4.Y OU'VE too they are a part of the whole, and work many pale in the house and on the athletic field to

your maintain its prestige.

the "There is another side to this propo Business Doctor.
"You must make some plans to get them out in the sunshine, if you in the field is repeal to this proposition, also. Mind you, I am sticking to the business end of it. There is a lot of splendid advertising to be had out of it. The cash expended by any concern who has a good amateur ball team in the field is repeal to fell to this proposition. ever hope to get your money's worth out of them. There are not more sort of publicity from the papers direct, than two or three but when a firm is public spirited the people in your newspapers meet them half way.
place who are "From a humane point of view it is

physically fit to nothing more than fair that you should perform their use you very best endeavors to imwork. The day is prove the condition of the people who past when a man are spending their lives in your servexpects to go into ice. You try to help their morals and a business house there is no doubt that a man who is a business house and be met by a pale, stooped, anemic clerk who court, buy some paraphernalia and get up a ball team or buy a yacht and take ing solicitor for a the employes in turn down the river, you will find the money well invested.

No man who watches the signs of because the health the times can fail to see that the busiof your employes ness world is growing better every day is in your care, Three times inside of a month-once for the world still in Brooklyn, once Brockton, and once and question:

in Wichita—has one big department for the world
asks that time-honored question:
'Am I my brother's keeper?' but
from a cold-blooded wusiness standpoint
you must do something for them that
you must do something for them that
you must do something for them that "Organize a ball team, get up a lawn bration of an anniversary. Generosity tennis club, or buy a steam yacht and co-operation supplanting nasty bittake them out on the water. Do some nerness in competition.

The best advertiser is he whose an-

nouncements invariably bring to the store many customers who will leave "One of the largest trust companies in Washington have in their building a full-fledged gymnasium, free to all employes, and have in the amateur field that will only lure customers to that particular event fails largely in its trict line, 2:20, 5:40, 7:45, and 9:45 p. m. Washington. Baltimore and Annapalis electric line—Low rates to Baltimore on account of Moose convention. Full information at city ticket office, 12:1 New York avenue.

Steamer St. Johns leaves Seventh street wharf 7 p. m.

Steamer Charles Macalester leaves

Trains leave District line—Low rates to Baltimore one of the best ball teams in the city. All the expense of this is borne by the company, and they have found that they have spent the money well. In the first place, since they put it in, the output of work from the same force has materially increased and the people are wharf 7 p. m. but of work from the same force has materially increased and the people are saven becames the same for Indian Head, away on sick leave much less than formation where the same for same for the same force has materially increased and the people are saven by the demand, for even, if your additional to supply the demand, for even, if your additional to supply is saven by the same force has materially increased and the people are saven by the demand, for even, if your additional to supply is saven by the same force has article of which you have not enough to supply the demand, for even, if your additional to supply the demand, for even, if your additional to supply the demand, for even, if your additional to supply the demand. merly. Again, the esprit de corps of the entire place has helped work in every department, and the men feel that they are not mere hirelings of a great, conscienceless machine, but that